

**CITY OF TEMECULA  
AGENDA REPORT**

**TO:** City Manager/City Council

**FROM:** Michael K Heslin, Director of Information Technology

**DATE:** April 22, 2025

**SUBJECT:** Approve Purchase and Installation Agreement with Helixstorm, Inc. for the Lifecycle Replacement of Technology Infrastructure for Video Storage and Retention

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**RECOMMENDATION:** That the City Council:

1. Approve a purchase and installation agreement with Helixstorm, Inc. in the amount of \$332,216.67 for the lifecycle replacement of technology infrastructure for video storage and retention; and
2. Approve contingency in the amount of \$66,443.33 which is equal to 20% of the agreement amount, for a total agreement amount of \$398,660.

**BACKGROUND:** On May 22, 2018, the City Council approved an agreement with Convergent Technologies, LLC for the purchase and installation of security cameras and infrastructure at various locations throughout the city. This project included the acquisition and installation of equipment, along with the development of policies and procedures regarding the use and retention of videos produced by the system. A key tenet of these policies is that all recorded videos must be retained for a minimum of 365 days before deletion. This requires the city to ensure that the infrastructure supporting the security camera systems is reliable and resilient. Currently, the infrastructure installed in 2018 has aged beyond its useful life, is no longer supported by the manufacturer, and needs to be replaced.

On January 10, 2025, the City issued a Request for Proposal (RFP) through its online bidding system, PlanetBids. The solicitation included language from the Local Vendor Preference Ordinance, adopted in July 2012. Helixstorm, Inc., a local vendor with top IT certifications, submitted the preferred proposal for \$332,216.67, with a 20% contingency of \$66,443.33, resulting in a total agreement amount of \$398,660. The 20% contingency is required for this project due to the uncertain impacts of pending tariffs.

**FISCAL IMPACT:** Adequate funds are budgeted in the fiscal year 2024-25 Capital Outlay budget.

**ATTACHMENT:** Purchase and Installation Agreement