TEMECULA COMMUNITY SERVICES DISTRICT AGENDA REPORT

TO: General Manager/Board of Directors

FROM: Kevin Hawkins, Director of Community Services

DATE: July 13, 2021

SUBJECT: Approve Agreement with VisionOne for Theater Ticketing Software Services at

the Old Town Temecula Community Theater

PREPARED BY: Chariss Turner, Community Services Manager

RECOMMENDATION: That the Board of Directors approve an agreement with VisionOne, Inc. for ticketing software services for the Old Town Temecula Community Theater, for a three-year term and authorize annual payments not to exceed \$40,000.

BACKGROUND: On March 31, 2005, the City entered into a three-year agreement with VisionOne, Inc., for theater ticketing software services for the Old Town Temecula Community Theater. Payment to Vision One is based on the number of tickets sold through this software system. The original agreement authorization amount was for \$30,000 for the three-year term.

In January of 2008, the City Council authorized an additional \$20,000 in appropriation to provide on-going ticketing services. In September of 2013, the City Council authorized an additional appropriation of \$80,000 over a two-year term expiring June 30, 3015. In June of 2015, Vision One offered a one-year agreement with a flat monthly rate based on the prior three-year average with a 25% overall reduction in fees with the term ending June 30, 2016.

In May of 2016, the City of Temecula conducted an RFP for Theater Ticketing on PlanetBids. The Temecula Community Services and Information Technology Department representatives met to evaluate the Theater ticketing software services proposals resulting in the selection of Vision One. The recommendation was to contract for a three-year term expiring on June 30, 2019.

In March of 2019, the City Council authorized an extension of the terms of the agreement to June 30, 2021. In October of 2019, the City Council also authorized an additional appropriation of \$80,000 for a total agreement amount of \$200,000.

In May of 2021, the City of Temecula conducted an RFP for Theater Ticketing on PlanetBids. Temecula Community Services received one bid for the Theater Ticketing Software Services resulting in the selection of VisionOne, Inc. The recommendation is to contract for a three-year term expiring on June 30, 2024, with the option of two additional one year terms.

FISCAL IMPACT: Adequate funds of \$40,000 are available in the Temecula Community Services District's Fiscal Year 2021-22 budget. Funds for the remaining years will be included in the Annual Operating Budget process.

ATTACHMENTS: Agreement